



- Investing
- & Cash Flow/Debt
- **▲**Insurance
- College Planning

- **Employee Benefits**
- Business Planning
- Estate Planning
- **★** Tax Planning



Estate Planning Organizer

| Client Name(s): | | | |
|-----------------|--|--|--|
| Date: | | | |



Estate Planning Organizer

Welcome to the Pegasus family! We look forward to working with you to achieve your estate planning goals. This form is the first step of the information gather process.

Information Gathering Process

Our process is based on you; your information helps us know where you are now so that we can help you to achieve your goals. Welcome to The Process!

| Family Information | Demographic Information | Planning Information | Balance Sheet Information | Distribution Information |
|-----------------------|----------------------------|-------------------------|---------------------------------|-----------------------------|
| Pha | se One | | Phase Two | |

Family Information

| Name | Name |
|-----------|-----------|
| SSN | SSN |
| Birthdate | Birthdate |
| Address | Address |
| City | City |
| State | State |
| Zip | Zip |
| Email | Email |
| Phone # | Phone # |

Family Information Continued...

| Personal Details | Partner 1 | Partner 2 |
|--------------------------|-----------|-----------|
| Gender | | |
| Marital Status | | |
| Health | | |
| Smoker | | |
| Parents Still Living | | |
| Parents have Estate Plan | | |

| | Name | Date of Birth | Marital Status |
|-------------|------|---------------|----------------|
| Mother | | | |
| Father | | | |
| Step-parent | | | |

| | Name | Date of Birth | Marital Status | Dependent | Special Needs |
|----------|------|------------------|-------------------|-----------|------------------|
| Child 1 | | | | | |
| Child 2 | | | | | |
| Child 3 | | | | | |
| Child 4 | | | | | |
| Child 5 | | | | | |
| Child 6 | | | | | |
| Child 7 | | | | | |
| Child 8 | | | | | |
| Child 9 | | | | | |
| Child 10 | | | | | |

| | Name | Date of Birth | Marital Status |
|---------------|------|---------------|----------------|
| Grandchild 1 | | | |
| Grandchild 2 | | | |
| Grandchild 3 | | | |
| Grandchild 4 | | | |
| Grandchild 5 | | | |
| Grandchild 6 | | | |
| Grandchild 7 | | | |
| Grandchild 8 | | | |
| Grandchild 9 | | | |
| Grandchild 10 | | | |

Demographic Information

| | Partner 1 | Partner 2 |
|--|-----------|-----------|
| Driver's License # | | |
| State | | |
| Exp. Date | | |
| Country of Citizen | | |
| Birth State | | |
| Employment Status | | |
| Title | | |
| Primary Duties | | |
| Employer Name | | |
| Address | | |
| City, State | | |
| Zip | | |
| Planning on leaving job? | | |
| Foresee any changes in the next 5 years? | | |
| Ownership % | | |

Planning Information

| Estate Planning Details | Partner 1 | Partner 2 |
|------------------------------------|-----------|-----------|
| Do you have a current will? | | |
| Date of Will / Last Review | | |
| Medical Power of Attorney | | |
| Financial Power of Attorney | | |
| Name of Attorney | | |
| Do you have funeral plans? | | |
| Do you have any specific | | |
| instructions regarding your estate | | |
| distribution? | | |

| Financial Concerns | | |
|--|------------|-----------|
| How important to you are the following: Please insert the co | orrespondi | ng |
| number. | | |
| 1 – Not Concerned, 2 – Slightly Concerned, 3 – Concerned, | | |
| 4 – Very Concerned, 5 – Extremely Concerned | | |
| How concerned are you about | Partner 1 | Partner 2 |
| | | |
| out living your money during retirement? | | |
| passing on wealth to heirs? | | |
| your heirs paying taxes? | | |
| having your portfolio keep pace with inflation? | | |
| building a balanced market weighted investment portfolio? | | |
| your preparedness for an financial or medical emergency or | | |
| long term health needs? | | |
| your asset mix aligns with your goals, time horizons, and | | |
| risk appetite? | | |
| your planning wishes and planning documents aligning with | | |
| you goals? | | |
| the remarriage of your partner and how it may impact your | | |
| children? | | |
| the impact of divorce of one of your children and any | | |
| inheritance left to them? | | |
| your children inheriting a lump sum all at once? | | |
| Other objectives (please list) | | |
| | | |
| | | |
| | | |
| | | |

| Planned Major Expenses | | | | |
|---|---------------------|----------------------------|--|--|
| Are you contemplating any lump sum or planned expenditures? | | | | |
| | Planned Amount (\$) | Within the next 1-3 years? | | |
| Wedding | | | | |
| New Home | | | | |
| Home Improvement | | | | |
| Investment or Second Property | | | | |
| College Education | | | | |
| Debt Repayment | | | | |
| Travel / Holiday Expenses | | | | |
| Car / Boat / Motorcycle / Other | | | | |
| Care of a parent or child | | | | |
| Passed due taxes or lawsuits | | | | |
| | | | | |

| Retirement Details | Partner 1 | Partner 2 |
|---|-----------|-----------|
| Planned Retirement Age | | |
| Retirement Income: | | |
| How do you foresee spending your retirement? | | |
| How old is your oldest living relative? | | |
| What steps did your parents take to prepare their estate? | | |
| What charities do you support? | | |
| Do you want to support them after you pass? | | |

| Notes: |
|--|
| During your working years, what did you sacrifice that you wish to experience? |
| |
| |
| |
| |
| What new things would you like to experience during retirement? |
| |
| |
| |
| |

| C | | | | | | | | | |
|-------|-------------------------|-------|--------------------------|----|-------------------------------------|----------------|------------|----------------|--|
| | rent Income Sou | | | | D15 () | | 0-1 | | |
| | Social Security | _ | Retirement | | Real Estate | | Salary | | |
| | Donoion | | Account Change Career | | Income Non-retirement | | Annuities | | |
| | Pension | | Change Career | | Investments | | Annuilles | | |
| Cur | rent Income Amo | vunt: | | | investments | | | | |
| | | | | | | | | | |
| | nthly income: | \$ | | | | | | | |
| Anı | nual income: | \$ | | | | | | | |
| 0 | | | | | | | | | |
| | rent Expenses: | | | | Evnance decerir | tion | | Monthly amount | |
| | ing expenses | | | | Expense descrip | otion | | Monthly amount | |
| Exp | ense description | | Monthly amou | nt | Clothing | | - | | |
| | | | | | Continuing educa | ition ex | penses | | |
| Hou | _ | | | | Transportation | | 1_ | | |
| | iance purchases | | | | _ Auto loan/lease p | aymen | เร | | |
| | ociation dues | | | | _ Auto purchase | ovi) | - | | |
| | le TV/digital/PPV | | | | _ Fares (Bus/train/t | axı) | - | | |
| | iestic help iishings | | | | Gas and oil Maintenance and | ropoiro | <u>-</u> | | |
| | ie improvements | | | | _ Maintenance and Other | терапъ | · | | |
| | ntenance and repairs | | | | _ Other Parking | | - | | |
| Othe | - | | | | _ Auto insurance | | - | | |
| | phones/fax/internet | | | | Total transporta | tion | - | | |
| | ies (Garbage/water) | | | | _ Alimony | | - | | |
| | ies (Electric/gas) | | | | Child care/child | oggus | rt | | |
| | ie insurance | | | | Medical and den | | - | | |
| | ility insurance | | | | Medicare/Mediga | - | - | | |
| | ıl ทousing | | | | supplement | • | - | | |
| Mor | tgage/Rent | | | | Charitable gifts | | - | | |
| Sec | ond mortgage | | | | Gifts | | _ | | |
| Line | of credit payments | | | | Personal care (H | lair, na | ils, etc.) | | |
| Prop | perty taxes | | | | _ Other lifestyle ex | xpense | es | | |
| Foo | | | | | Laundry/tailor | | - | | |
| Dinir | ng out | | | | Summer school/c | amp fo | r | | |
| 0 | | | | | _ grandchildren | ar a la 9 al a | - ·- · | | |
| Groc | ceries | | | | College Tuition fo grandchildren | or chilar | en & | | |
| Luna | ches and snacks | | | | grandchildren Sports/music/dan | ce less | on . | | |
| | er food | | | | Other misc. expe | | | | |
| | l food | | | | Total other | 11303 | - | | |
| | ertainment | | | | Insurance | | | | |
| | ks/papers/magazines | | | | Dental insurance | | - | | |
| | dues/health club | | | | Medical insurance | Э | - | | |
| Othe | | | | | Other insurance | | - | | |
| | onal media (Music, vi | deos) | | | Insurance total | | - | | |
| | atre/movies | / | | | Other | | - | | |
| Othe | | | | | _ | | - | | |
| Tota | l entertainment | | | | Total monthl | у ехр | enses | | |
| Vac | ation | | | | Total annual | - | - | | |
| | | | | | | | <u>-</u> | | |

| Professional Advisers | | |
|-------------------------------|---------------------|--|
| Accountant | | |
| Name: | | |
| Company: | | |
| Address: | | |
| Phone Number: | | |
| Do they collaborate with your | Do you want them to | |
| other advisors? | collaborate? | |
| | | |
| Estate Attorney | | |
| Name: | | |
| Company: | | |
| Address: | | |
| Phone Number: | | |
| Do they collaborate with your | Do you want them to | |
| other advisors? | collaborate? | |
| | | |
| Insurance Agent | | |
| Name: | | |
| Company: | | |
| Address: | | |
| Phone Number: | | |
| Do they collaborate with your | Do you want them to | |
| other advisors? | collaborate? | |
| | | |
| Business Manager | | |
| Name: | | |
| Company: | | |
| Address: | | |
| Phone Number: | | |
| Do they collaborate with your | Do you want them to | |
| other advisors? | collaborate? | |
| | | |
| Banker / Lender / Other | | |
| Name: | | |
| Company: | | |
| Address: | | |
| Phone Number: | | |
| Do they collaborate with your | Do you want them to | |
| other advisors? | collaborate? | |

Asset Information

| Entity Ownership | |
|--------------------------------|--|
| Type of Business | |
| Ownership % | |
| Name of Partners: | |
| Family Members in the Business | |
| Key Employees | |
| Succession Plan in Place | |

| | Trust 1 | Trust 2 | Trust 3 |
|---------------|---------|---------|---------|
| Trust Name(s) | | | |
| Туре | | | |
| Trustee | | | |
| Name(s) | | | |
| Beneficiaries | | | |

| Personal Balance S | Personal Balance Sheet | | | | | | | | |
|--------------------|------------------------|----------------------|----------------------|--------|--|--|--|--|--|
| Physical Assets | Purchase Price | Current Price | Ownership Titling | Retain | | | | | |
| Principal | | | | | | | | | |
| Residence | | | | | | | | | |
| Motor Vehicle | | | | | | | | | |
| Motor Vehicle | | | | | | | | | |
| Caravan / Boat / | | | | | | | | | |
| Trailer | | | | | | | | | |
| Vacation Home | | | | | | | | | |
| Art / Collectables | | | | | | | | | |
| Other | | | | | | | | | |
| Other | | | | | | | | | |
| Other | | | | | | | | | |

| Cash & Fixed Assets | Current Value | Ownership Titling | Maturity Date | Retain |
|------------------------|------------------|----------------------|---------------|--------|
| Checking Account | | | N/A | |
| Savings Account | | | N/A | |
| Money Markets | | | N/A | |
| CD's | | | | |
| Treasury | | | | |
| Bills/Bonds | | | | |

| Investment | Current | Cost Basis | Ownership | Retain |
|-------------------|---------|-------------------|-----------|--------|
| Assets | Value | | Titling | |
| Non-retirement | | | | |
| Account(s) | | | | |
| Individual Stocks | | | | |
| Individual Bonds | | | | |
| Other Investment | | | | |
| Account(s) | | | | |
| Other Investment | | | | |
| Account(s) | | | | |
| Other Investment | | | | |
| Account(s) | | | | |

| Retirement Assets | Current Value | Beneficiaries Designated |
|-----------------------------|----------------------|--------------------------|
| Roth IRA | | |
| Traditional IRA | | |
| 401(k) / 403(b) / 457 Plans | | |
| Pension Plan | | |
| Other Retirement Account | | |

| Investment Fee Structures | |
|---------------------------------------|--|
| Commission Based | |
| Percentage of Assets Under Management | |
| Other | |

| Life Insurance | Company Name | Death Benefit | Cash Value | Annual Premium | Beneficiaries Designated |
|----------------|-----------------|------------------|------------|----------------|-----------------------------|
| Term Life | | | N/A | | |
| Employer | | | N/A | | |
| Permanent Life | | | | | |
| Key Person | | | | | |
| Policy | | | | | |
| Other | | | | | |

| Liabilities | Institution Name | Current Value | Original Loan | Interest Rate | Monthly Payment |
|------------------|---------------------|------------------|------------------|------------------|-----------------|
| Primary Mortgage | | | | | |
| Personal Loan | | | | | |
| Auto Loan | | | | | |
| Auto Loan | | | | | |
| Student Loan | | | | | |
| Student Loan | | | | | |
| Student Loan | | | | | |
| Student Loan | | | | | |
| Student Loan | | | | | |
| Student Loan | | | | | |
| Credit Card | | | | | |
| Credit Card | | | | | |
| Credit Card | | | | | |
| Credit Card | | | | | |
| Other | | | | | |
| Other | | | | | |
| Other | | | | | |

Distribution Information

| Items of Importance | | | |
|---|-----------|-----------|--|
| Rank the following according to importance | | | |
| 1 – No Importance, 2 – Little Importance, 3 – Important, 4 – Very Important, 5 – Extremely Important | Partner 1 | Partner 2 | |
| out living your assets. | | | |
| living everything to your children and grandchildren. | | | |
| care for a special needs loved one. | | | |
| leave money to a high school, college, or other school. | | | |
| support a charity, association, fraternity / sorority, or other organization. | | | |
| providing a gift to a hospital, research organization, or other. | | | |
| fund college for children / grandchildren. | | | |
| support youth programs, sports, or other organization. | | | |
| leave a gift to a museum, theatre, gallery, or other institution. | | | |
| other area of importance. | | | |

| Peopl | e of Importance | | | | |
|-------|---|--------------|--------------------|---------|--|
| Who | Who else are the most important individuals in your life? | | | | |
| | Name | Relationship | Generation Skip | Over 18 | |
| 1. | | | | | |
| 2. | | | | | |
| 3. | | | | | |
| 4. | | | | | |
| 5. | | | | | |

| Beneficiary Designation | | |
|-------------------------|--|------------|
| Beneficiary Name | Account Name / Insurance Policy | Percentage |
| | | % |
| | | % |
| | | % |
| | | % |
| | | % |
| | | % |

| Estate Management | | | | |
|-----------------------|------|------------------|--|--|
| | Name | Date of Birth | Have you asked them and did they accept? | |
| Executor / Executrix | | | | |
| Successor Exec. | | | | |
| Successor Exec. | | | | |
| Financial Power of | | | | |
| Attorney | | | | |
| Successor Financial | | | | |
| Power of Attorney | | | | |
| Medical Power of | | | | |
| Attorney | | | | |
| Successor Medical | | | | |
| Power of Attorney | | | | |
| Trustee | | | | |
| Trustee | | | | |
| Successor Trustee | | | | |
| Successor Trustee | | | | |
| Guardian for Children | | | | |
| Co-guardian for | | | | |
| Children | | | | |
| Successor Guardian | | | | |
| Successor Guardian | | | | |

Notes



Client Document Locations

This page is for client use only. Use this form to let your family know where documents are located and who to contact should they need to speak to the right people. If passwords are needed, we recommend you discuss with your family the best way to communicate that information.

| Document | Document Location | Contact Name | Contact Phone Number |
|------------------|----------------------|--------------|-------------------------|
| Deed to primary | | | |
| home | | | |
| Primary | | | |
| Mortgage | | | |
| Life Insurance | | | |
| Policies | | | |
| Bank | | | |
| Statements | | | |
| Investment | | | |
| Statements | | | |
| 401(k) | | | |
| Statements | | | |
| Birth | | | |
| Certificate(s) | | | |
| Home & Auto | | | |
| Insurance Policy | | | |
| Trust | | | |
| Documents | | | |
| Investment | | | |
| Property Deeds | | | |
| Other Mortgages | | | |
| Employer / | | | |
| Supervisor | | | |
| Other | | | |